THE WORLD LEADING FLEET AND VEHICLE MANAGEMENT COMPANY

LeasePlan Australia Level 7, South Wharf Tower 30 Convention Centre Place South Wharf, Victoria 3006 PO Box 6297 5t Kilda Road Central Melbourne, Victoria 8008 Tel: 132 572 www.leaseplan.com.au

LeasePlan founded Government CarPlan and is the vehicle leasing and fleet management industry leader both here and around the world.

Our people, products and systems are developed and designed to ensure the best outcomes for our customers in service, innovation, cost control and efficiency.



It's easier to leaseplan

HUNTER #2032 - 07/10

Government CarPlan



Exceptional, Individual and Benefits All

A special CarPlan, better than novated leasing

LeasePlan has created **Government CarPlan** - a unique vehicle salary sacrifice packaging option only available to organisations eligible for Government Contract Pricing.

Government CarPlan provides you with an easy and tax-efficient operating lease system with the benefits passed directly to your employees. As the employer you achieve a risk-free investment in assisting a valued employee, as well as little or no administration worries, while the employee benefits from a vehicle at a cost they can afford.

With Government CarPlan, you as the employer are able to package vehicle costs for your employees at government contract prices, free of GST, which results in a lower lease rental, a lower FBT cost* and a lower residual value than a normal novated lease. It also presents employees with greater opportunity to build equity in the vehicle.

Government CarPlan is the operating lease arrangement that satisfies both the employee and the employer.



Your employees are able to lease the vehicle and still enjoy the benefits of a 'company car'. They enjoy the combined benefits of both an operating lease, professional fleet management services, and a tax-effective salary package arrangement*. The package is provided at cost with the employee receiving 100% of the net surplus on sale of the vehicle and operating costs.

You, the employer, are not burdened by complex administration nor worrying about buying or selling the car. You have the simplicity of a monthly payment that covers the entire fleet LeasePlan takes care of all the operating costs such as fuel, insurance, registration, roadside assistance, maintenance, tyres and any repairs. The suite of management services includes detailed reporting by vehicle, cost centre and total fleet, on fuel usage, vehicle FBT reporting, accident management and much more.

Benefits All

Government CarPlan is a complete service package that enables you to outsource all vehicle salary packaging needs to LeasePlan. Full disclosure allows you to have access to all the information relevant to your fleet.

Government CarPlan is modular and can be adjusted to align with your organisational needs so that you can choose to include any combination of services in the monthly rental. Your employees receive similar benefits to a novated lease, but are not exposed to residual, operating costs or early termination risks.

An important advantage of Government CarPlan is that the early termination risk is removed from both employer and employee. Employers can return the vehicle if employment is terminated for any reason, and walk away.**

Other benefits include:

- LeasePlan supplies the car and pays all the running expenses, including absorption of GST. You are relieved of the burden of running and controlling the fleet
- Fleet costs are reduced due to LeasePlan's buying power, technology investment and from economies of scale
- LeasePlan can be seen as an extension of your organisation a specialist division
- Objective advice is available on any aspect of the management of the fleet
- A budget which caps the maximum the customer will have to pay is provided, with any savings to be returned to your employees – a win-win situation not available from other products
- Employees are able to utilise the lease structure to build equity in the vehicle during the lease term

Managing your fleet is easier with FleetReporting, the e-reporting tool from LeasePlan. An industry leading reporting system, FleetReporting provides comprehensive fleet monitoring and advice for better fleet decisions and cost control.

Exclusive to LeasePlan, Government CarPlan is simple and comes with exceptional benefits.

*No person should rely on the taxation-related comments of this brochure without first obtaining advice form a qualified taxation professional. LeasePlan expressly disclaims all and any liability and responsibility to any person in respect of anything, and of the consequences of anything, done or omitted to be done by any such person in reliance, whether wholly or partially, upon the whole or any part of the contents of this brochure.

** Early return is subject to terms and conditions.